



FINANCIAL STATEMENTS

June 30, 2022 and 2021
With Independent Auditor's Report



INDEPENDENT AUDITOR'S REPORT

Board of Directors Maine Seacoast Mission

Opinion

We have audited the accompanying financial statements of Maine Seacoast Mission (the Mission), which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Mission as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles (U.S. GAAP).

Basis for Opinion

We conducted our audits in accordance with U.S. generally accepted auditing standards (U.S. GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Mission and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Change in Accounting Principle

As discussed in Note 2 to the financial statements, in 2022, the Mission adopted Financial Accounting Standards Board Accounting Standards Update No. 2020-07, *Presentation and Disclosures by Non-for-Profit Entities for Contributed Nonfinancial Assets*. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with U.S. GAAP, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Mission's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with U.S. GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with U.S. GAAS, we:

Berry Dunn McNeil & Parker, LLC

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such
 procedures include examining, on a test basis, evidence regarding the amounts and disclosures in
 the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Mission's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Mission's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Bangor, Maine

November 17, 2021

Statements of Financial Position

June 30, 2022 and 2021

ASSETS

		<u>2022</u>		<u>2021</u>		
Cash and cash equivalents (Notes 2 and 13) Cash received and held for specific projects (Note 2) Accounts receivable (Note 2) Prepaid expenses Contributions and grants receivable, net (Notes 2 and 3) Property and equipment, net of accumulated depreciation (Notes 2	\$	1,354,425 1,373,357 16,015 160,112 223,295	\$	921,836 832,132 5,417 153,190 155,279		
and 4) Split-interest agreements (Notes 6 and 9) Beneficial interest in perpetual trusts (Notes 5 and 9) Investments (Notes 2, 7, 8, and 9)	-	3,627,734 606,511 5,358,195 48,089,348	-	3,882,467 639,834 6,574,867 52,293,786		
Total assets	\$ <u>_</u>	60,808,992	\$_	65,458,808		
LIABILITIES AND NET ASSETS						
Accounts payable and accrued expenses Deferred revenue Gift annuity payable (Note 7)	\$	252,379 85,888 8,500	\$_	248,741 111,765 8,903		
Total liabilities	_	346,767	_	369,409		
Net assets Without donor restrictions Board-designated endowment funds (Note 8) Undesignated funds	_	27,879,559 4,857,402	_	30,171,117 4,686,376		
Total net assets without donor restrictions		32,736,961		34,857,493		
Net assets with donor restrictions (Notes 2, 8, and 10)	_	27,725,264	_	30,231,906		
Total net assets	_	60,462,225	_	65,089,399		
Total liabilities and net assets	\$_	60,808,992	\$_	65,458,808		

Statement of Activities

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Operating revenue, gains, and other support Contributions and grants (Note 2) Contributions of nonfinancial assets (Note 16) Special events Program and other Investment income appropriated for operations (Note 8) Net assets released from restrictions (Note 11)	\$ 1,507,959 108,488 181,808 29,845 2,123,575 1,007,140	\$ 1,661,430 - - - - - (1,007,140)	\$ 3,169,389 108,488 181,808 29,845 2,123,575
Total operating revenue, gains, and other support	4,958,815	654,290	<u>5,613,105</u>
Operating expenses Program Management and general Development and fundraising	3,516,366 459,335 459,956	- - -	3,516,366 459,335 459,956
Total operating expenses	4,435,657		4,435,657
Net operating income (Note 2)	<u>523,158</u>	654,290	1,177,448
Non-operating income (loss) Endowment contributions Change in value of split-interest agreements (Note 6) Change in value of beneficial interest in perpetual trusts	<u>-</u> -	45,568 (33,323)	45,568 (33,323)
(Note 5) Net investment loss, less amounts appropriated for	-	(1,216,672)	(1,216,672)
operations (Notes 2 and 8)	(2,643,690)	<u>(1,956,505</u>)	(4,600,195)
Net non-operating loss	(2,643,690)	(3,160,932)	(5,804,622)
Change in net assets	(2,120,532)	(2,506,642)	(4,627,174)
Net assets, beginning of year	34,857,493	30,231,906	65,089,399
Net assets, end of year	\$ <u>32,736,961</u>	\$ <u>27,725,264</u>	\$ <u>60,462,225</u>

Statement of Activities

	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Operating revenue, gains, and other support Contributions and grants (Note 2) Special events Gain on sale of property and equipment Program and other Investment income appropriated for operations (Note 8) Net assets released from restrictions (Note 11)	\$ 1,746,026 124,030 (5,482) 1,013 1,968,569 1,044,945	\$ 1,300,104 - - - - - (1,044,945)	\$ 3,046,130 124,030 (5,482) 1,013 1,968,569
Total operating revenue, gains, and other support	4,879,101	255,159	5,134,260
Operating expenses Program Management and general Development and fundraising	3,241,903 412,794 372,813	- - -	3,241,903 412,794 372,813
Total operating expenses	4,027,510		4,027,510
Net operating income (Note 2)	851,591	255,159	1,106,750
Non-operating income (loss) Net assets released from restrictions - capital projects (Note 11) Endowment contributions Change in value of split-interest agreements (Note 6) Change in value of beneficial interest in perpetual trusts (Note 5) Net investment income, less amounts appropriated for	1,483,517 - - -	(1,483,517) 165,280 (31,707) 1,373,739	165,280 (31,707) 1,373,739
operations (Notes 2 and 8)	4,805,338	3,469,537	8,274,875
Net non-operating income	6,288,855	3,493,332	9,782,187
Change in net assets	7,140,446	3,748,491	10,888,937
Net assets, beginning of year	27,717,047	26,483,415	54,200,462
Net assets, end of year	\$ <u>34,857,493</u>	\$ <u>30,231,906</u>	\$ <u>65,089,399</u>

Statement of Functional Expenses

	Youth Develop- ment <u>Programs</u>	Direct Service <u>Programs</u>	Island Service <u>Programs</u>	Total <u>Programs</u>	Management and General	Development and Fundraising	Total Expenses
Salaries and benefits (Note 12)	\$ 834,931	\$ 315,653	\$ 452,095	\$ 1,602,679	\$ 539,523	\$ 359,882	\$ 2,502,084
Contract labor	1,600	15,425	5,000	22,025	-	11,880	33,905
Travel and training	29,784	53,732	6,674	90,190	15,883	3,218	109,291
Subscriptions and registrations	-	-	2,690	2,690	7,107	4,194	13,991
Utilities	-	70,825	2,818	73,643	1,442	-	75,085
Maintenance and repairs	13,324	52,315	40,990	106,629	37,416	4,752	148,797
Busing	41,446	-	-	41,446	-	-	41,446
Depreciation	15,170	49,185	282,352	346,707	13,017	-	359,724
Professional fees	-	-	2,789	2,789	109,701	45,837	158,327
Food and events	13,102	158,887	10,456	182,445	2,770	55,400	240,615
Board expense	-	-	-	-	1,177	-	1,177
Grants - scholarship program	164,760	-	-	164,760	-	-	164,760
Grants - other	-	-	5,000	5,000	-	-	5,000
Other direct program expense	83,302	171,001	94,491	348,794	961	5,263	355,018
Insurance	-	45,833	-	45,833	-	-	45,833
Advertising and marketing	1,289	-	-	1,289	-	83,929	85,218
Printing	-	-	-	-	794	12,124	12,918
Postage and shipping	-	-	-	-	5,635	12,259	17,894
Supplies	5,192	31,687	-	36,879	13,012	-	49,891
Bank fees	-	-	-	-	7,123	-	7,123
Administrative overhead	217,266	147,311	77,991	442,568	(296,226)	(146,342)	-
Uncollectible pledges						7,560	<u>7,560</u>
Total expenses	\$ <u>1,421,166</u>	\$ <u>1,111,854</u>	\$ <u>983,346</u>	\$ <u>3,516,366</u>	\$ <u>459,335</u>	\$ <u>459,956</u>	\$ <u>4,435,657</u>

The accompanying notes are an integral part of these financial statements.

Statement of Functional Expenses

		uth		Direct		Island		Total	Ma	nagamant	De	velopment	_	Γotal
		pment		Service		Service		Total		nagement	Е.	and		
	Prog	<u>rams</u>	드	<u>Programs</u>		<u>Programs</u>		<u>Programs</u>	<u>an</u>	<u>d General</u>	<u> </u>	<u>ındraising</u>	⊏X	<u>oenses</u>
Salaries and benefits (Note 12)	\$ 77	9,736	\$	347,721	\$	451,926	\$	1,579,383	\$	508,112	\$	346,919	\$ 2,4	134,414
Contract labor		-		17,081		2,900		19,981		-		-		19,981
Travel and training	1	7,306		32,111		5,758		55,175		9,047		1,222		65,444
Subscriptions and registrations		-		-		170		170		8,156		4,438		12,764
Utilities		-		60,963		2,191		63,154		2,969		-		66,123
Maintenance and repairs	ç	2,250		62,687		26,310		181,247		38,772		5,949		225,968
Busing	1	7,566		-		-		17,566		-		-		17,566
Depreciation	1	8,740		51,418		94,467		164,625		13,017		-		177,642
Professional fees		-		-		11,275		11,275		94,237		52,500		158,012
Food and events		4,502		38,815		5,238		48,555		462		12,086		61,103
Board expense		-		-		-		-		1,341		-		1,341
Grants - scholarship program	15	4,500		-		-		154,500		-		-		154,500
Grants - other		-		-		18,500		18,500		-		-		18,500
Other direct program expense	6	4,017		168,255		97,189		329,461		5,597		4,286	,	339,344
Insurance		-		49,012		-		49,012				-		49,012
Advertising and marketing		-		-		-		-		-		94,740		94,740
Printing		-		-		-		-		5,872		15,492		21,364
Postage and shipping		-		-		-		-		4,757		11,748		16,505
Supplies		7,309		65,517		-		72,826		13,849		-		86,675
Bank fees		-		-		-		-		6,512		-		6,512
Administrative overhead	24	2,1 <u>55</u>		139,731	_	94,587	_	476,473		(299,906)		<u>(176,567</u>)		-
Total expenses	\$ <u>1,39</u>	8,081	\$ <u></u>	<u>1,033,311</u>	\$_	810,511	\$_	3,241,903	\$ <u>_</u>	412,794	\$ <u></u>	372,813	\$ <u>4,</u> (027,510

The accompanying notes are an integral part of these financial statements.

Statements of Cash Flows

Year Ended June 30, 2022 and 2021

		<u>2022</u>		<u>2021</u>
Cash flows from operating activities				
Change in net assets	\$	(4,627,174)	\$	10,888,937
Adjustments to reconcile change in net assets to net				
cash provided by operating activities		250 724		477.640
Depreciation Loss on sale of property and equipment		359,724		177,642 5,482
Net realized and unrealized loss (gain) on investments		3,314,509		(9,377,627)
Change in value of beneficial interest in perpetual trusts		0,014,000		(0,011,021)
(Note 5)		1,216,672		(1,373,739)
Change in value of split-interest agreements (Note 6)		33,323		31,707
Contributions restricted for long-term purposes		(45,568)		(165,280)
(Increase) decrease in				
Accounts receivable (Note 2)		(10,598)		(4,578)
Prepaid expenses		(6,922)		(26,423)
Contributions and grants receivable (Notes 2 and 3)		(68,016)		(144,969)
Increase (decrease) in Accounts payable and accrued expenses		3,638		(56,389)
Deferred revenue		(25,877)		61,015
Gift annuity payable (Note 7)		(403)		(409)
	_	· · · · · · · · · · · · · · · · · · ·	_	· · · · · · · · · · · · · · · · · · ·
Net cash provided by operating activities	_	143,308	-	15,369
Cash flows from investing activities				
Purchases of investments		(6,242,194)		(18,009,878)
Proceeds from sale of investments		7,132,123		18,744,007
Purchase of property and equipment		(104,991)		(253,469)
Proceeds from sale of property and equipment	_		-	41,000
Net cash provided by investing activities	_	784,938	_	521,660
Cash flows from financing activities				
Proceeds from contributions restricted for long-term purposes	_	45,568	_	165,280
Net cash provided by financing activities	_	45,568	_	165,280
Net increase in cash and cash equivalents		973,814		702,309
Cash and cash equivalents, beginning of year		1,753,968	_	1,051,659
Cash and cash equivalents, end of year	\$ <u></u>	2,727,782	\$_	1,753,968
Additional disclosure:				
Cash and cash equivalents	\$	1,354,425	\$	921,836
Cash received and held for specific projects	*	1,373,357	Ψ	832,132
, , ,	_		Φ-	
	\$ <u></u>	2,727,782	Φ_	1,753,968

Notes to Financial Statements

June 30, 2022 and 2021

1. Purpose of Organization and Nature of Activities

The Maine Seacoast Mission (the Mission) provides youth development, health, spiritual, and outreach programs in coastal and island communities from Mid-Coast to Downeast Maine. Rooted in a history of compassionate service and mutual trust, the Mission seeks to strengthen these communities by educating youth, enabling families, and promoting healthy lifestyles.

The following is a summary of the Mission's activities:

Youth Development Programs

The EdGE

Students in grades kindergarten through twelve are helped to gain the skills they need to succeed as students and to build their character and confidence through a multi-site in-school, after-school, and summer program.

Scholarship Program

Grants are provided to students from island and coastal communities to enable them to attend college, technical schools, and adult education programs.

Direct Service Programs

Downeast Campus Community Outreach

People in need in Downeast Maine receive a variety of services operating out of the Downeast Campus in Cherryfield, Maine. Services include: a food pantry, a senior companion program, donor-directed fuel and crisis assistance, collaboration with visiting church groups and local residents to rebuild and weatherize local homes, access to spiritual walking trails, and arranging various community-building gatherings.

Christmas Program

The Mission distributed approximately 7,580 donated gifts during the Christmas season to needy individuals on the islands and in coastal communities of Hancock and Washington counties.

Island Service Programs

Island Outreach

Pastoral counseling, worship services, recreation activities, fellowship gatherings, and middle school student activities are provided to residents of off-shore islands of Mid-Coast and Downeast Maine.

Notes to Financial Statements

June 30, 2022 and 2021

Island Church Support

Financial support is provided to churches on three of the islands, assisting these churches in providing year-round church services, pastoral counseling, and general support to the island communities.

Island Health Services

The Mission's Island Health Service Registered Nurse (RN) and staff provide personal health visitations and access to educational and health screening clinics to island residents. The RN is able to connect island residents with health providers on the mainland through the use of "telemedicine" equipment. Telemedicine enables healthcare facilities to provide services to island patients through the use of highly technical telecommunication equipment provided by the Mission and with the assistance of the Mission's RN.

2. Summary of Significant Accounting Policies

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Basis of Presentation

Net assets and revenues, expenses, gains, and losses are classified as follows based on the existence or absence of donor-imposed restrictions as indicated below:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Mission. These net assets may be used at the discretion of the Mission's management and the Board of Directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Mission or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Income Taxes

The Internal Revenue Service has determined that the Mission is exempt from taxation under Internal Revenue Code Section 501(c)(3) and, accordingly, no provision for income taxes has been reflected in these financial statements.

Notes to Financial Statements

June 30, 2022 and 2021

Definition of Operations

The statements of activities include net operating income. Changes in net assets, which are excluded from net operating income, include net investment gains (loss) greater than (less than) amounts appropriated for operations, investment income withdrawn for capital projects, endowment contributions and the change in value thereof, contributions for capital projects and net assets released from restriction for those projects, gain (loss) on sale of property and equipment, and the change in the value of beneficial interest in perpetual trusts and split-interest agreements.

Cash and Cash Equivalents

The Mission considers all highly-liquid debt instruments with an original maturity of three months or less to be cash or cash equivalents. The Mission maintains its cash and cash equivalents in bank deposit accounts which, at times, may exceed federally insured limits. The Mission has not experienced any losses in such accounts. The Mission believes it is not exposed to any significant risk with respect to these accounts.

Cash received and held for specific projects is restricted for the following purposes as of June 30:

		<u>2022</u>	<u>2021</u>
Education/Scholarships EdGE Downeast Campus programs Island Outreach Island Health Services General Development/Marketing Building project campaign funds	\$	556,053 329,320 212,971 6,657 42,636 3,220 47,500	\$ 156,553 248,926 303,503 3,712 45,670 8,415 65,353
Total cash received and held for specific projects	\$_	1,373,357	\$ 832,132

Accounts, Contributions, and Grants Receivable

Accounts, contributions, and grants receivable are stated at the amount management expects to collect. As of June 30, 2022 and 2021, a general allowance has not been established. If any receivable becomes uncollectible, they will be charged to operations when that determination is made.

Credit is extended at regular terms without collateral.

Notes to Financial Statements

June 30, 2022 and 2021

Property and Equipment

Purchased property and equipment are recorded at cost. Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as support with donor restrictions. Absent donor restrictions regarding how long those donated assets must be maintained, the Mission reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Mission reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. Property and equipment is depreciated using the straight-line method over its estimated useful life. It is the Mission's policy to capitalize all property and equipment with cost exceeding \$2,000 and a useful life of more than one year.

Historical Collections

The Mission maintains and protects collections of donated items of historical value related to the Mission dating back to the early 1900's. The items include an extensive hooked rugs collection, works of art, and models of each of the Sunbeam ships utilized in Island Services. The collections are utilized for occasional public displays and are being preserved for educating future generations about the history of the Mission. In accordance with the Mission's policy, these donated items have not been capitalized.

Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the statement of financial position based on quoted market prices. Other investments, for which no such quotations or valuations are readily available, are carried at fair value as estimated by management using values provided by external investment managers. The Mission reviews and evaluates the valuations provided by the investment managers and believes that these valuations are a reasonable estimate of fair value at June 30, 2022 and 2021, but are subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for the investments existed.

Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in value in the near term would materially affect the amounts reported in the statement of financial position.

Contributions

The Mission reports contributions of cash or other assets, including unconditional promises to give, in the statement of activities when the cash, unconditional promise, or other assets are received. Unconditional promises to give are reported at their net realizable value. Significant noncash contributions are recorded at their fair value at the date of receipt.

Notes to Financial Statements

June 30, 2022 and 2021

The Mission reports contributions as support with donor restrictions if the contributions are received with donor restrictions that limit the use of the donated assets and the restrictions are not met within the same reporting period. Contributions subject to donor imposed restrictions that are met in the same reporting period are reported as support without donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

The Mission received 15% of the contributions from a single donor during the year ended June 30, 2022 and 16% of the contributions from a single donor during the year ended June 30, 2021.

Contributed Services

It is estimated that over 272 individuals during the year ended June 30, 2022 and 183 individuals during the year ended June 30, 2021 volunteered their time performing a variety of tasks that assist the Mission. The average volunteer worked approximately 30 hours during the year ended June 30, 2022 and 41 hours during the year ended June 30, 2021, which is over 8,250 and 7,500 volunteer hours over the years, respectively. These contributed services are not recognized in the financial statements as they did not meet the criteria for recognition under U.S. GAAP.

Functional Expenses

The Mission allocates its expenses on a functional basis among its various programs. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The Mission allocates employee salaries, payroll taxes, and benefits for the administrative and development departments, as well as professional fees paid to certain outside contractors. These costs are allocated to the various programs based on a combined percentage basis utilizing the following information related to each of the individual programs: the estimate of time and effort provided by each of the employees of the administrative and development departments and the outside contracted professionals, the total number of the program's employees, the program's development revenue raised, the units of computer hardware utilized, and the total number of accounting transactions processed. Total program expenses for the year ended June 30, 2022, excluding administrative overhead allocation of \$442,568, were \$3,073,798. Total program expenses for the year ended June 30, 2021, excluding administrative overhead allocation of \$476,473, were \$2,765,430.

Accounting Standards Adoption

During 2022, the Mission adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The amendments in this ASU require not-for-profit organizations to present contributions of nonfinancial assets separately from other contributions. Additionally, the ASU adds further disclosure requirements. There was no impact to the change in net assets as a result of this adoption.

Notes to Financial Statements

June 30, 2022 and 2021

Subsequent Events

For purposes of the preparation of these financial statements in conformity with U.S. GAAP, the Mission has considered transactions or events occurring through November 17, 2021, which was the date that the financial statements were available to be issued.

Uncertainty

During 2021 and 2022, in response to the COVID-19 global pandemic, local, U.S., and world governments encouraged self-isolation to curtail the spread of COVID-19 by mandating the temporary shut-down of business in many sectors and imposing limitations on travel and the size and duration of group meetings. Most sectors experienced disruption to business operations and may feel further impacts related to decreased revenue, volatility in investment returns, and reduced philanthropic support. There continues to be uncertainty surrounding the potential economic ramifications and any government actions to mitigate them. The extent of the impact of COVID-19 on business and financial results will depend on future developments.

3. Contributions and Grants Receivable

Contributions and grants receivable consist of unconditional promises to give toward a prior capital campaign to renovate the Sunbeam, program support, and general Mission uses. The Mission has been named in certain bequests that have not been recorded, as they have not yet been through probate. Contributions and grants receivable consist of the following:

	<u>2022</u>	<u>2021</u>
Within one year Between one and five years	\$ 185,200 \$ 40,000	83,860 75,000
Total contributions and grants receivable	225,200	158,860
Less discounts to net present value at 5.00%	<u>(1,905</u>)	(3,581)
Net contributions and grants receivable	\$ <u>223,295</u> \$	155,279

Notes to Financial Statements

June 30, 2022 and 2021

4. Property and Equipment

As of June 30, property and equipment consists of:

	<u>2022</u>		<u>2021</u>
Land and improvements Capital lease Building and improvements Vehicles Ships Equipment Information technology Furniture and fixtures Projects in process	\$ 203,53° 7,46° 1,612,33° 93,11° 3,703,13° 161,73° 827,58° 260,64° 87,05°) 3 6 3 1 7	203,531 7,460 1,612,333 75,183 3,703,133 161,731 827,587 260,644
Less accumulated depreciation Net property and equipment	6,956,593 (3,328,859 \$3,627,73	<u>9</u>) _	6,851,602 (2,969,135) 3,882,467

5. Beneficial Interest in Perpetual Trusts

The Mission is the beneficiary of various trusts created by donors, the assets of which are not in the possession of the Mission. The Mission has legally enforceable rights or claims to such assets, including the right to income therefrom. The Mission has reported the fair value of the underlying trust assets, which approximates the present value of the expected future cash flows of these trusts, as the beneficial interest in perpetual trusts in the statement of financial position. Net realized gains and losses in trusts held by others are reported as changes in net assets with donor restrictions based on the Mission's interpretation of the trustees' policy on income appropriation. Appreciation in such funds is not available for expenditure by the Mission unless the separate trustees of those funds elect to appropriate it. The fair value at June 30, 2022 and 2021 of funds held in trust by others was \$5,358,195 and \$6,574,867, respectively. Income received as distributions for the year ended June 30, 2022 and 2021 of funds held in trust by others was \$207,624 and \$153,398, respectively, and are included with contributions and grants without donor restrictions in the statements of activities.

6. Split-Interest Agreements

The Mission is a charitable remainder beneficiary for an irrevocable charitable remainder unitrust in the amount of \$100,000, to be paid upon dissolution of the trust. Further, the Mission is the income beneficiary for two charitable lead unitrusts. Each trust pays the Mission 4% of the trust's fair market value as of January 1 of each year. The first unitrust terminates in 2029, and the second terminates in 2039. The present value of the future income stream from these trusts, using a 5% discount rate, was \$506,511 and \$539,834, respectively, at June 30, 2022 and 2021. Income distributions received from the trusts, which are restricted by the donor for the EdGE program, totaled \$73,213 and \$71,003, respectively, for the years ended June 30, 2022 and 2021, and are included in contributions and grants in the statements of activities.

Notes to Financial Statements

June 30, 2022 and 2021

7. Charitable Gift Annuity

In a prior year, the Mission received a contribution under a charitable gift annuity agreement. The Mission is to remit payments to the income beneficiary in various installments for the remainder of the beneficiary's life. The present value of the annuity payment liability was \$8,500 and \$8,903 at June 30, 2022 and 2021, respectively. The original amount donated under this charitable gift annuity agreement was \$25,080 and the value was \$9,711 at June 30, 2022 and \$11,654 at June 30, 2021, and is included in investments.

8. Investments

Investments and investment income as of and for the years ended June 30 consist of:

	<u>2022</u>	<u>2021</u>
Cash investments Domestic equity funds International equity funds Fixed income securities and funds Hedge funds Private equity fund	\$ 990,906 16,266,869 6,344,836 13,603,859 2,285,772 8,597,106	\$ 920,821 17,056,491 10,012,446 15,309,769 2,343,198 6,651,061
Total investments	\$ <u>48,089,348</u>	\$ <u>52,293,786</u>
Investment income appropriated for operations Net investment (loss) income greater than (less than) amounts	\$ 2,123,575	\$ 1,968,569
appropriated for operations	<u>(4,600,195</u>)	8,274,875
Total investment (loss) income	\$ <u>(2,476,620</u>)	\$ <u>10,243,444</u>

At June 30, 2022 and 2021, the Mission held approximately \$12,411,923 and \$12,820,000, respectively, of its total investments in an S&P 500 Index Fund (a domestic equity fund). For the years ended June 30, 2022 and 2021, investment management and administrative fees totaled \$89,247 and \$73,140, respectively.

The Mission adopted a policy to annually allocate investment earnings to operations. As noted below, funds are invested with a goal to achieve a real (adjusted for inflation) total long-term return, net of investment management and administrative fees, of at least 5%. The Mission's policy of annual spending is not to exceed 5% of the previous twelve quarters' average balance of investments.

Notes to Financial Statements

June 30, 2022 and 2021

The long-term investment objective of the Mission is to preserve and enhance the real value of the financial assets of the Mission over time, in order to provide a sufficient rate of return for fulfilling the philanthropic purposes of the Mission. Assets are to be invested prudently in diversified investments that seek to provide total return. Investment decisions are made considering the overall portfolio, resources available, and the purpose of the endowment. To accomplish this objective, endowment funds are invested for growth in principal and income, with a goal to achieve a real (adjusted for inflation) total long-term return, net of investment management and administrative fees, of at least 5%.

To achieve its investment objective and to control risk, the Mission's portfolio is diversified across multiple asset classes. The Mission's long-term commitment to these asset classes is as follows:

Asset Class	<u>Range</u>	Allocation <u>Target</u>
Investment Grade Fixed Income Other Fixed Income* U.S. Equity Non-U.S. Equity Hedge Funds Private Equity	5% - 35% 0% - 19% 21% - 41% 9% - 29% 0% - 15% 0% - 30%	20% 9% 31% 19% 5% 15%

^{*} Other fixed income may include non-U.S. investment grade debt, high-yield bonds, and emerging markets debt preferred stocks.

The Mission has interpreted the State of Maine Uniform Prudent Management of Institutional Funds Act (the Act) as requiring the preservation of the contributed value of the donor-restricted endowment funds, absent explicit donor restrictions to the contrary. As a result of this interpretation, the Mission classifies as net assets with donor restrictions (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment, and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. If the donor-restricted endowment assets earn investment returns beyond these amounts, that excess is available for appropriation and, therefore, classified as net assets with donor restrictions until appropriated by the Board of Directors for expenditure. Funds designated by the Board of Directors are maintained for general operating reserves, scholarships, the Sunbeam, and the Island Health program.

Notes to Financial Statements

June 30, 2022 and 2021

The Board of Directors had designated funds for the following purposes:

	<u>2022</u>	<u>2021</u>
Sunbeam Island Health Education/Scholarships EdGE General	\$ 1,561,228 1,301,437 1,151,335 3,027,533 _20,838,026	1,427,883 1,254,594 3,321,686
Total	\$ <u>27,879,559</u>	\$ <u>30,171,117</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the Act requires the Mission to retain as a fund of perpetual duration. The current Mission policy allows for continued spending of underwater funds. In accordance with U.S. GAAP, deficiencies of this nature are reported in net assets with donor restrictions. Deficiencies were \$16,410 at June 30, 2022. There were no deficiencies as of June 30, 2021.

The endowment net asset composition by type of fund as of June 30, 2022 is as follows:

	Without Donor <u>Restrictions</u>	With Donor Restrictions	<u>Total</u>
Donor-restricted endowment funds Board-designated endowment funds	\$ - <u>27,879,559</u>	\$ 20,200,077 	\$ 20,200,077 27,879,559
Total	\$ <u>27,879,559</u>	\$ <u>20,200,077</u>	\$ <u>48,079,636</u>

Changes in endowment net assets for the year ended June 30, 2022 are as follows:

	Without Donor <u>Restrictions</u>	With Donor Restrictions	<u>Total</u>
Endowment net assets, beginning of year	\$ 30,171,117	\$ 22,111,014	\$ 52,282,131
Net investment loss	(1,425,542)	(1,053,793)	(2,479,335)
Additions to endowment assets	354,847	45,568	400,415
Appropriation of endowment assets for expenditure	<u>(1,220,863</u>)	<u>(902,712)</u>	(2,123,575)
Endowment net assets, end of year	\$ <u>27,879,559</u>	\$ <u>20,200,077</u>	\$ <u>48,079,636</u>

Notes to Financial Statements

June 30, 2022 and 2021

The endowment net asset composition by type of fund as of June 30, 2021 is as follows:

	Without Donor <u>Restrictions</u>	With Donor Restrictions	<u>Total</u>
Donor-restricted endowment funds Board-designated endowment funds	\$ - <u>30,171,117</u>	\$ 22,111,014	\$ 22,111,014 30,171,117
Total	\$ <u>30,171,117</u>	\$ <u>22,111,014</u>	\$ <u>52,282,131</u>

Changes in endowment net assets for the year ended June 30, 2021 are as follows:

	Without Donor <u>Restrictions</u>	With Donor Restrictions	<u>Total</u>
Endowment net assets, beginning of year	\$ 25,162,642	\$ 18,476,199	\$ 43,638,841
Net investment income	5,845,110	4,393,871	10,238,981
Additions to endowment assets	733,856	165,280	899,136
Appropriation of endowment assets for expenditure	(1,570,491)	(924,336)	(2,494,827)
Endowment net assets, end of year	\$ <u>30,171,117</u>	\$ <u>22,111,014</u>	\$ <u>52,282,131</u>

9. Assets at Fair Value

FASB ASC Topic 820, Fair Value Measurement, defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC Topic 820 also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.

Notes to Financial Statements

June 30, 2022 and 2021

Level 3: Significant unobservable inputs that reflect an entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Assets measured at fair value on a recurring basis as of June 30, 2022 are summarized below:

	Fair Value	Level 1	Level 2	Level 3
Beneficial interest in perpetual trusts Split-interest agreements Domestic equity funds International equity funds Fixed income funds Cash and cash equivalents U.S. Government fixed income	\$ 5,358,195 606,511 16,266,869 6,344,836 4,282,156 990,906	\$ - 14,186,305 6,344,836 4,282,156 990,906	\$ - 606,511 - - - -	\$ 5,358,195 - 2,080,564 - - -
(TIPS) Hedge fund*	9,321,703 2,285,772	9,321,703 -	- 2,285,772	-
Assets measured at net asset value (NAV)	45,456,948 8,597,106	\$ <u>35,125,906</u>	\$ <u>2,892,283</u>	\$ <u>7,438,759</u>
Total assets measured at fair value on a recurring basis	\$ <u>54,054,054</u>			

Notes to Financial Statements

June 30, 2022 and 2021

Assets measured at fair value on a recurring basis as of June 30, 2021 are summarized below:

	Fair Value	Level 1	Level 2	Level 3
Beneficiary interest in perpetual trusts	\$ 6,574,867	\$ -	\$ -	\$ 6,574,867
Split-interest agreements	639,834	-	639,834	-
Domestic equity funds	17,056,491	14,761,783	-	2,294,708
International equity funds	10,012,446	10,012,446	-	-
Fixed income funds	4,923,603	4,923,603	-	-
Cash and cash equivalents	920,821	920,821	-	-
U.S. Government fixed income (TIPS)	10,386,166	10,386,166	-	-
Hedge fund*	2,343,198		2,343,198	
	52,857,426	\$ <u>41,004,819</u>	\$ <u>2,983,032</u>	\$ <u>8,869,575</u>
Assets measured at NAV	6,651,061			
Total assets measured at fair value on a recurring basis	\$ <u>59,508,487</u>			

^{*}The hedge fund may be redeemed quarterly.

Level 3 beneficial interest in perpetual trusts and Level 2 split-interest agreements are valued based on the fair value of the underlying investments held by the trusts. Level 3 domestic equity funds are mutual funds that can be liquidated daily, valued using a proprietary method. U.S. Treasury notes and bonds and TIPS are valued based on quoted market prices for similar instruments.

The Mission invests in certain entities that calculate NAV per share in accordance with FASB guidance relative to investment companies and these investments are reported at fair value based on the NAV per share as reported by the investee. Investments measured at NAV are not classified by level, as they meet the criteria for the exception to fair value classification.

Notes to Financial Statements

June 30, 2022 and 2021

The following includes a summary of fair values, redemption features, and future commitments related to investments for which estimated fair value was based upon NAV, capital account, or other valuation procedures as of June 30, 2022:

	<u>Fair Value</u>	Unfunded Commitments	Redemption Frequency (If Currently Eligible)	Redemption Notice <u>Periods</u>
Private equity fund	\$ 854,121	\$ 476,342	N/A	N/A
Private equity fund	778,118	378,401	N/A	N/A
Private equity fund	338,516	23,921	N/A	N/A
Private equity fund	654,491	487,259	N/A	N/A
Private equity fund	28,000	1,372,000	N/A	N/A
Private equity fund	-	1,200,000	N/A	N/A
Private equity fund	114,179	-	N/A	N/A
Private equity fund - 2014	846,421	134,327	N/A	N/A
Private equity fund - 2015	1,055,754	284,423	N/A	N/A
Private equity fund - 2016	1,181,167	245,912	N/A	N/A
Private equity fund - 2017	1,279,412	179,330	N/A	N/A
Private equity fund - 2018	518,716	218,208	N/A	N/A
Private equity fund - 2019	587,120	238,002	N/A	N/A
Private equity fund - 2020	245,621	467,717	N/A	N/A
Private equity fund - 2021	115,464	585,917	N/A	N/A
Private equity fund - 2022		800,000	N/A	N/A
N/A = not applicable	\$ <u>8,597,100</u>	\$7,091,759		

N/A = not applicable

The private equity funds are diversified U.S. and non U.S. private equity portfolios, which may include venture capital, buyout, and mezzanine assets through the secondary market, private equity limited partnership interests, and minority positions in direct private equity investments. The private equity funds are to be held for 10-15 years unless sold on the secondary market. A private equity fund typically receives capital over the first half of the life of the fund. Funds tend to distribute capital during the final years of a fund's life. Early in the life of a private equity program, there will be net contributions. As the collective private equity investments mature, distributions should offset contributions to new private equity funds. Generally, investments in these private equity funds will be held until the partnership terminates, unless, at the general partner's discretion, written consent is given to allow an investor to withdraw.

Notes to Financial Statements

June 30, 2022 and 2021

10. Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes or periods as of June 30:

		<u>2022</u>		<u>2021</u>
Restricted as to time or purpose Education/Scholarships EdGE Downeast Campus programs Colket fund Island Services Island Health Sunbeam General funds subject to board appropriation Development/Marketing Building project campaign funds Split-interest agreements - EdGE Total net assets restricted as to time or purpose	\$	2,316,367 1,664,422 665,032 - 23,038 99,224 534 1,065,631 47,500 175,000 606,511	\$	2,245,327 2,711,153 810,478 181,903 32,211 143,599 826 1,168,113 65,353 - 639,834
Net assets with donor restrictions of perpetual duration			_	
Education/Scholarships EdGE Colket fund		1,734,717 10,468,600 2,000,000		1,689,649 10,468,100 2,000,000
Island Services Island Health Sunbeam*		77,368 933,514 2,468		77,368 933,514 2,468
General funds, income subject to board appropriation Beneficial interest in perpetual trusts	_	487,143 <u>5,358,195</u>	_	487,143 6,574,867
Total net assets with donor restrictions of perpetual duration		<u>21,062,005</u>	_	22,233,109
Total net assets with donor restrictions	\$ <u></u>	<u>27,725,264</u>	\$_	30,231,906

Notes to Financial Statements

June 30, 2022 and 2021

11. Net Assets Released From Restrictions

Net assets released from restrictions due to donor-imposed restrictions being met and other reclassifications consisted of the following:

oldcomoducine contributed of the fellowing.		<u>2022</u>		<u>2021</u>
Education/Scholarships EdGE Downeast Campus programs Island Health Island Services Sunbeam General funds Development/Marketing	\$	129,705 458,263 253,220 123,035 64 - 25,000 17,853	\$	101,015 480,352 224,287 167,330 100 8,305 20,000 43,556
Total net assets released from restrictions - operating	_	1,007,140		1,044,945
Total net assets released from restrictions - capital projects				1,483,517
Total net assets released from restrictions	\$_	1,007,140	\$_	2,528,462

12. Retirement Plan

The Mission has established a defined contribution retirement plan, which covers employees working at least 35 hours per week. Mission contributions are made at 14% of gross wages for ministers. The Mission contribution for lay employees is 5% if the lay employee makes a voluntary contribution of at least 2.5%. Mission retirement contributions totaled \$81,639 and \$82,030 for the years ended June 30, 2022 and 2021, respectively.

13. Related Party Transactions

The Mission maintains cash and cash equivalents with Bar Harbor Bank and Trust (BHBT) and Machias Savings Bank (MSB). The Chief Financial Officer of BHBT and the Vice President of Business Banking of MSB were members of the Mission's Board of Directors during the years ended June 30, 2022 and 2021. Cash and cash equivalents maintained at BHBT and MSB were approximately 14% and 31% of total cash and cash equivalents at June 30, 2022, respectively. Cash and cash equivalents maintained at BHBT and MSB were approximately 1% and 48% of total cash and cash equivalents at June 30, 2021, respectively.

Notes to Financial Statements

June 30, 2022 and 2021

14. Liquidity and Availability of Resources

	<u>2022</u>	<u>2021</u>
Total financial assets	\$ 56,981,146	\$ 61,423,151
Less: Financial assets with donor-imposed restrictions: Cash received and held for specific projects Donor restricted endowments, less amounts appropriated	1,373,357	832,132
for the next 12 months	19,217,000	21,212,000
Gift annuities	9,711	11,654
Split interest agreements Beneficial interest in perpetual trust	606,511 5,358,195	639,834 6,574,867
Beneficial interest in perpetual trust	3,330,133	<u> 0,374,007</u>
Total financial assets with donor-imposed restrictions	26,564,774	29,270,487
Net financial assets after donor-imposed restrictions	30,416,372	32,152,664
Internal designations: Amounts set aside for liquidity reserve Quasi-endowments, less amounts appropriated for the next	501,613	500,002
12 months	26,521,833	27,487,763
Financial assets available to meet cash needs for general expenditures within one year	\$ <u>3,392,926</u>	\$ <u>4,164,899</u>

The Mission receives significant contributions restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures.

The Mission manages its liquidity and reserves following two guiding principles: operating within a prudent range of financial soundness and stability and maintaining adequate liquid assets to fund near-term operating needs. The Mission has a liquidity policy to maintain current financial assets, less current liabilities at a minimum of 30 days operating expenses, which are, on average, approximately \$300,000. The Mission has a policy to target a year-end balance of reserves of undesignated net assets at 15 to 30 days of expected expenditures. To achieve these targets, the Mission forecasts its future cash flows and monitors its liquidity quarterly, and monitors its reserves annually. During the years ended June 30, 2022 and 2021, the level of liquidity and reserves was managed within the policy requirements.

Although the Mission does not intend to spend from its board-designated quasi-endowments, other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, additional amounts could be made available if necessary.

Notes to Financial Statements

June 30, 2022 and 2021

15. Leases

The Mission leases certain office space for administrative purposes under an operating lease agreement expiring in fiscal year 2031. The Mission records rent expense on a straight-line basis for the Northeast Harbor office. The lease agreement defers payment to future periods. The difference between rent expense and payments made under the lease are reflected as deferred rent payable. Rent expense totaled \$44,829 and \$41,093 as of June 30, 2022 and 2021, respectively. Deferred rent payable totaled \$63,947 and \$41,093 as of June 30, 2022 and 2021, respectively.

Future minimum lease payments under this operating lease are as follows:

2023	\$ 52,740
2024	52,740
2025	52,740
2026	52,740
2027	52,740
Thereafter	162,61 <u>5</u>

\$<u>426,315</u>

16. Contributed Nonfinancial Assets

For the year ended June 30, 2022, contributed nonfinancial assets recognized within the statement of activities included donations to the food pantry to fight food insecurity, valued at \$108,488. Food pantry donations are recognized at an average price per pound of \$1.70 as calculated by the donor. Contributed nonfinancial assets did not have donor-imposed restrictions.